

Message Text

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ACTION ARA-17

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FM AMEMBASSY SAN JOSE

TO SECSTATE WASHDC 3756

INFO USCINCSO

S E C R E T SAN JOSE 1305

E. O. 11652: GDS

TAGS: PFOR; CS

SUBJECT: CASP PRE- IG

REF: SAN JOSE 1304

RE PARA 3 REFTEL, ECONOMIC PROSPERITY INTEREST, SUGGESTED COURSES OF ACTION FOLLOW: THESE CAN BE ACCOMMODATED WITH- IN RESOURCE ALLOCATIONS ALREADY PROJECTED IN CASP:

A. FAVORABLE US TRADE POSITION IN THE COSTA RICAN MARKET

A-1 IMPROVE MISSION EXPORT PROMOTION PROGRAM

1-1 USE COUNTRY TEAM TRADE PROMOTION SUB- COMMITTEE

TO IDENTIFY AND PURSUE NEW TRADE OPORTUNITIES.

1-2 CONDUCT ONE OR MORE REGIONAL TRADE SEMINARS

AND/ OR CATALOG FAIRS EACH YEAR.

1-3 CLOSE COORDINATION WITH NEW AMERICAP CHAMBER

OF COMMERCE CHAPTER IN TRADE PROMOTION.

1-4 FOCUS ON SPECIAL TRADE TARGETS OF OPPORTUNITY

WITH ATTENTION TO ADVANTAGES DERIVING FROM U. S. DEVALUATION.

A-2 REDUCE OBSTACLES TO U. S.- COSTA RICA TRADE.

2-1 WORK TOWARD NEGOTIATION OF MUTUALLY ADVANTAGEOUS COTTON TEXTILE AGREEMENT.

2-2 WORK WITH GOCR OFFICIALS IN ATTEMPT TO HEAD

OFF OR REMOVE DISCRIMINATORY PRACTICES SUCH

AS TAX DISCRIMINATION AGAINST FOREIGN SOFT

DRINK TRADE MARKS.

A-3 ENCOURAGE RESURGENCE OF ECONOMIC GROWTH. SEE PAGE 84.

A-4 INCREASE COSTA RICAN ROLE IN A VITALIZED CACM.

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SEE PAGE 84.

B. MAINTENANCE OF MUTUALLY ADVANTAGEOUS CLIMATE FOR U. S.
INVESTMENT

B-1 FACILITATE AMICABLE RESOLUTION OF DISPUTES INVOLVING
U. S. INVESTMENT INTERESTS.

1-1 CONTINUE EFFORTS ENCOURAGING GOCR AND
ALLIED CHEMICAL TO ARRIVE AT ACCEPTABLE
RESOLUTION OF RECOPE PROBLEM.

1-2 PROVIDE SIMILAR LOW KEY ASSISTANCE IN OIL
DISTRIBUTION CASES IF NECESSARY.

B-2 ESTABLISHMENT OF SOUND NATIONAL INVESTMENT POLICY.

2-1 URGE GOCR TO ESTABLISH FOREIGN INVESTMENT PRIORITIES.

2-2 URGE GOCR AND PRIVATE SECTOR BETTER
BUSINESS GROUPS TO POLICE INVESTMENT
SCHEMES BY FOREIGN PROMOTERS IN SUCH AREAS
AS REAL ESTATE " DEVELOPMENT" WITH A VIEW

TOWARD PROTECTING UNWARY U. S. OR LOCAL
INVESTORS AND AVOIDING PROBLEMS IN SENSITIVE AREAS.
VAKY

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*** Current Handling Restrictions *** n/a

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